

## EMANUEL TUA



📍 Via M. P. Lacchio 12 -- 13883 Roppolo (BI) - Italy

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🌐 <https://www.linkedin.com/profile/view?id=40483603&trk=hp-identity-name>

💬 Skype:  
Ex UIC: MC 21480  
AAF A91142  
Ex RUI: sez. E

Sex M | Date of birth 02 08 1972 | Nationality: Italian

### WORK EXPERIENCE

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2007 – Currently

#### EMANUEL TUA D.I.

Commodity Consultant – Advisor – Broker – Seller's or Buyer's mandate – Consultant for companies interested on foreing markets.

International sales and real estate consulting

Knowledges on international markets, financial instrument as MT – SBLC – LC – BC – MNT, crude oil and derivates, gold, vegetable oils, diamonds & stones.

2007 – 2014

#### SPONWELL SERVICESE LTD

Funded with Mr. Franco Cremante and Mr. Vincenzo Moccia  
International Consultancy Company

2012

#### GECX

Selected as Manager of GECX Group Global Energy and Commodities Exchange Group by Michael Page Personel.

2009 – 2011

#### ENOLTECNO SRL

Foreing market manager/Consultant

Opening and start up of Romanian and easth Europe markets for sale of products into market wine as cork-capsules-whirehoods and the same sale of wine.

2004 – 2008

#### CARILA SRL ( Milan – Rome)

Company on credit consulting, loan/mortgages

Area Manager Rome's office start-up and development of office and network agents.

2004 – 2005 **SYSTEMA MUTUI SPA (Meliorbanca Group)**

Agent on financial activities  
Commercial developer  
Loan/Mortgages

2001 – 2004 **BANCA MEDIOLANUM SPA**

Insurance and financial agent  
Bank  
Sales  
Specialist in insurance and financial products.

REFERENCE:



**Claudio Longo Bifano**  
Regional Business Development Manager - Gulf

“ Emanuel is a nice partner and a reliable senior guy. He has a good knowledge background in trading market and loans field with a high attitude to generate and implement creative ideas. He has a fantastic capability in creating working groups and to work effectively under pressure. ”

March 2, 2012, Claudio was with another company when working with Emanuel at Emanuel Tua ID



**Ron C Redner**  
Partner & Senior VP of Marketing & Business Development at Knox Overseas Ltd

“ Emanuel is a very hands on, knowledgeable, practical and very well connected business person, that interacts regularly with genuine suppliers of petroleum products, gold & diamonds.

He is a no nonsense, gets to the point, serious person to do business with, whom I have known to be good to his word.

He deals directly with sellers and suppliers and avoids... [more](#) ”

May 8, 2013, Ron C was with another company when working with Emanuel at Emanuel Tua D.I.

EDUCATION AND TRAINING

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1986 - 1992 LICEO SCIENTIFICO A. AVOGADRO

1993 - 2000 POLITECNICO OF TURIN (ARCHITECTURE)

Structural – Mathematics – Draw  
 Stopped for working commitments 26 exams made with an medium average of 29/30

PERSONAL SKILLS

Mother tongue(s) ITALIAN

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
ENGLISH	FLUENTY	FLUENTY	FLUENTY	FLUENTY	GOOD
SPAGNOL	BASIC	BASIC	BASIC	BASIC	-

Communication skills ▪ Excelent communication skills gained through my experience as sales manager

Organisational / managerial skills ▪ Excelent leadership and time management

Computer skills ▪ Good command of Microsoft Office™ tools

- Other skills
- Management
  - High capacity to communicate in empathy or unempathy way.
  - Addicted to leadership and team working attitude.
  - High capacity to close and finalize contracts.
  - Human resource management and to create productive team.
  - High problem solving attitude.
  - Positive vision to face up objectives and company mission.
  - Leadership
  - Time managment
  - High trading capacity
  - Communication skills.
  - Listening skills

Driving licence Replace with driving licence category/-ies. Example:  
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